

# CIRRO

# Go borderless:

# Simplify European shipping with one solution

- What you need to know about today's EU e-commerce shoppers?
- How to ship smarter across Europe: A practical checklist
- Why CIRRO E-Commerce is your one-stop solution for EU shipping?
- Who's shipping with CIRRO E-Commerce: brands trust us across Europe

# Did you know?

# 3-5 days

is the maximum delivery window most online shoppers in Europe consider acceptable.

# Free shipping

is essential—half of the European shoppers expect it.

# Source: Europe B2C E-Commerce Delivery Report 2024 DHL eCommerce: European Online Shopper Survey 2023

# **Delivery preference**



European shoppers are likely to abandon their carts if they can't choose their preferred delivery method.

64% Home delivery

14% Parcel locker

14% Left with neighbours

10% Parcel shop

# **Returns preference**



European online shoppers want free returns.

35%	Home pickup
32%	Return via post office
26%	Return in store

# How to ship smarter across Europe:

# A practical checklist

# Cost efficiency & budgeting

- ☐ Do I have visibility into total shipping costs per order across different EU markets?
- ☐ Am I experiencing fluctuating delivery or customs handling costs?
- ☐ Do I benefit from economies of scale with multi-country volume shipping?

### Lead times & reliability

- ☐ Are my cross-border deliveries consistently arriving within the promised timeframes?
- ☐ Am I affected by delivery delays during peak seasons or strikes?
- ☐ Can I proactively manage lead time expectations per destination?

# Performance monitoring & optimization

- ☐ Do I monitor SLA compliance (on-time delivery, order accuracy, etc.) by carrier and country?
- ☐ Can I generate actionable logistics reports by sales channel or region?
- ☐ Do I benchmark shipping KPIs (lead time, cost, satisfaction) across countries?



# Last-mile delivery & carrier diversification

- ☐ Do I work with regional carriers in hard-to-reach EU areas?
- ☐ Do I dynamically allocate last-mile carriers based on destination and performance?
- ☐ Do I offer local delivery options like lockers, pickup points?

# Returns management

- ☐ Do I provide customers with local return options?
- ☐ Is my return process easy, prepaid, and trackable across the EU?
- ☐ Can I consolidate and restock returned inventory efficiently?

### Customs clearance

- ☐ Is my shipping partner experienced with multi-country customs declarations?
- ☐ Do I have clear and streamlined Incoterms (e.g., DDP) for my EU-bound shipments?
- ☐ Can I track and resolve customs delays proactively?

# Why is CIRRO E-Commerce your one-stop solution for EU shipping?

- Plug-and-play across Europe
  A single contract that provides access
  - A single contract that provides access to our expansive European shipping network.
- Robust own delivery network 15 logistics hubs and our own delivery network give you greater control.
- 2-4 day shipping
  - Efficient and secure delivery with different delivery options. (e.g.PUDOs and home delivery)

- Affordable D2C-friendly rates

  Benefit from competitive, budget-friendly rates tailored for e-commerce brands.
- Dedicated customer support
  - Get responsive support from our dedicated team whenever you need help.
- Reliable Track & Trace scanning
  - Full tracking and API integration support for enhanced efficiency.
- Diversified and trusted local last-mile network
   We work closely with a network of 100+ reliable last-mile carriers across Europe.

# **Our solutions in Europe**

### Domestic Shipping

Exclusive local delivery in FR, NL & IT

# European Shipping

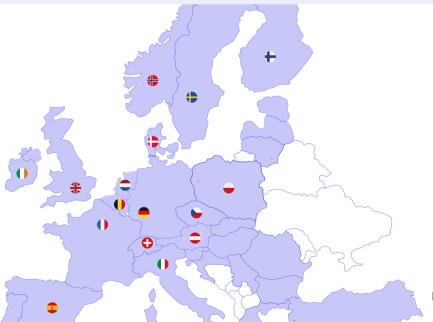
2-4 day delivery across Western Europe

# Returns Management

Value-added services in 15 local hubs

# **Customs Clearance**

Entry to NO, UK, CH & IC with single API integration



# **Brands trust us across Europe**



Loop EarPlugs



Mijnboeken



LittleWonderland



Albelli



YourSurprise